



## Client Profile: Software tester, early stage candidate

### RESULTS

- Top Choice (\$50K)
- Fuqua, Duke
- Tepper (\$16K), CMU

### ACADEMICS

- GMAT: 710
- GPA: 8.5/10
- College: BITS

### Work Experience

- Industry: IT
- Years: 2
- Profile: Associate Engineer
- International Experience: Nil
- Managerial Experience: Nil

### Extra- Curricular

- Avid Dancer
- Tennis Player
- Teach English

## Challenges

- Basic software testing work experience with no opportunity to differentiate
- No significant team or leadership experience
- Unclear short and long term goals
- Average interview skills
- Lacked confidence as had been rejected from ISB Hyderabad earlier

## Counselor Actions

- Positioning work experience - Focusing on business impact rather than technology aspects
- Identifying ways to exhibit leadership at work supported by college and extra-curricular experiences
- Development of short and long term goals through talking with people in positions of interest
- Multiple mock interviews

“ Rajdeep helped me overcome my entry level work experience and lack of leadership by bringing out the impact I was having on my organization. His MBA admissions expertise combined with knowledge of the IT industry helped me get into Fuqua, Tepper and my top choice with \$50K scholarship ”